RESOLUTION 19-09

A RESOLUTION OF THE CITY OF PANAMA CITY BEACH, FLORIDA, AUTHORIZING THE PURCHASE OF A 2019 FIRE ENGINE FROM TEN-8 FIRE EQUIPMENT IN THE TOTAL AMOUNT OF $497,084.09, AS MORE PARTICULARLY SET FORTH IN THE BODY OF THE RESOLUTION; AND PROVIDING AN IMMEDIATELY EFFECTIVE DATE.

Be it resolved by the City Council of the City of Panama City Beach that the appropriate officers of the City are authorized but not required to accept and deliver on behalf of the City that certain agreement between the City and Ten-8 Fire Equipment related to the purchase of a fire engine in the amount of Four Hundred Ninety Seven Thousand, Eighty Four Dollars and Nine Cents ($497,084.09), on substantially the terms and conditions in the quote attached and presented to the Council today, with such changes, insertions or omissions as may be approved by the City Manager and whose execution shall be conclusive evidence of such approval.

This Resolution shall be effective immediately upon its passage.

Passed in regular session this 25th day of October, 2018.

MAYOR

ATTEST:

CITY CLERK
## Bid Tabulation Form Fire Department

**10/8/2018**

### 2019 Fire Engine

<table>
<thead>
<tr>
<th>BIDDER</th>
<th>ADDRESS</th>
<th>LUMP SUM TOTAL</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hall-Mark REV Group</td>
<td></td>
<td>$510,133.02</td>
<td></td>
</tr>
<tr>
<td>Ten-8 Fire Equipment</td>
<td>2904 59th Avenue Dr E</td>
<td>$497,084.09</td>
<td>low responsive bidder</td>
</tr>
</tbody>
</table>
Equipment Proposal

This Equipment Proposal (the “Proposal”) has been prepared by Ten-8 Fire Equipment, Inc. (“Company”) in response to the undersigned Customer’s request for a proposal. This Proposal is comprised of the special terms set forth below, the Proposal Option List, Warranty, and Company’s Purchasing Terms and Conditions. Through its signature below or other Acceptance (as defined below), Customer acknowledges having received, read and being bound by this Proposal, all attachments and Company’s Purchasing Terms and Conditions.

Date: September 12, 2018 (“Proposal Date”)  
Customer: City of Panama City Beach ("Customer")

Customer Address: 104 South Arnold Road, Panama City Beach, FL 32413

<table>
<thead>
<tr>
<th>Quantity</th>
<th>Product Description &amp; Options</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Pierce Mfg. Saber FR Pumper per FSA18-VEF 13.0 Spec #19</td>
<td>$516,528.35</td>
</tr>
<tr>
<td></td>
<td>Pre-pay Discount</td>
<td>($19,444.26)</td>
</tr>
</tbody>
</table>

Purchase Price: $497,084.09

Delivery Timing: The Product described above in the Product Description and Options Section of this document will be built by and shipped from the manufacturer approximately **10 - 11** (months) after Company receives Customer’s acceptance of this Proposal as defined below.

Other: _____

Unless accepted within **45** days from date of proposal, the right is reserved to withdraw this proposal.

ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN COMPANY AND CUSTOMER. “ACCEPTANCE” MEANS THAT CUSTOMER DELIVERS TO COMPANY: (A) A PROPOSAL SIGNED BY AN AUTHORIZED REPRESENTATIVE, OR (B) A PURCHASE ORDER INCORPORATING THIS PROPOSAL, WHICH IS DULY APPROVED, TO THE EXTENT APPLICABLE, BY CUSTOMER’S GOVERNING BOARD. ACCEPTANCE OF THIS PROPOSAL IS EXPRESSLY LIMITED TO THE TERMS CONTAINED IN THIS PROPOSAL AND COMPANY’S PURCHASING TERMS AND CONDITIONS. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER’S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED.

INTENDING TO CREATE A BINDING AGREEMENT, Customer and Company have each caused this Proposal to be executed by their duly authorized representatives as of date of the last signature below.

Customer: City of Panama City Beach

By: ___________________________
Title: __________________________
Print: __________________________
Date: __________________________

Ten-8 Fire Equipment, Inc.

By: ___________________________
Title: Authorized Sales Representative
Print: Rob McAtee 850-276-3247
Date: September 12, 2018
CITY OF PANAMA CITY BEACH
AGENDA ITEM SUMMARY

1. **DEPARTMENT MAKING REQUEST/NAME:**
   Fire/Chief Larry Couch

2. **MEETING DATE:**
   October 25, 2018

3. **REQUESTED MOTION/ACTION:**
   Approval of the purchase of (1) 2019 fire engine.

<table>
<thead>
<tr>
<th>AGENDA</th>
<th>IS THIS ITEM BUDGETED (IF APPLICABLE)?</th>
</tr>
</thead>
<tbody>
<tr>
<td>PRESENTATION</td>
<td>YES [✓]</td>
</tr>
<tr>
<td>PUBLIC HEARING</td>
<td>□</td>
</tr>
<tr>
<td>CONSENT</td>
<td>[✓]</td>
</tr>
<tr>
<td>REGULAR</td>
<td>□</td>
</tr>
</tbody>
</table>

5. **BUDGET AMENDMENT OR N/A**
   DETAILLED BUDGET AMENDMENT ATTACHED
   YES □ NO [✓] N/A □

6. **BACKGROUND: (WHY IS THE ACTION NECESSARY, WHAT GOAL WILL BE ACHIEVED)**
   A solicitation for bids for a 2019 fire engine was publicly advertised by Panama City Beach Fire Rescue and two bidders responded. Staff has reviewed the bids and the low bidder was Ten-8 Fire Equipment in the amount of $497,084.09. **STAFF RECOMMENDS** the purchase of a 2019 fire engine from Ten-8 Fire Equipment in the amount of $497,084.09. Sufficient funds were included in the fiscal year 2019 budget for this purchase.